

Energy Technologies Inc.

MATRRIX

Drilling. Performance. Focused.

Management's Discussion & Analysis

MATRRIX Energy Technologies Inc.

For the three and nine months ended September 30, 2017 and 2016

(Expressed in Canadian Dollars)



MATRRIX ENERGY TECHNOLOGIES INC.
(also referred to as “MATRRIX” or the “Corporation”)

**MANAGEMENT'S DISCUSSION & ANALYSIS
FOR THE THREE AND NINE MONTH PERIODS
ENDED SEPTEMBER 30, 2017**

The following discussion and analysis should be read in conjunction with the September 30, 2017 unaudited condensed consolidated financial statements and the December 31, 2016 audited consolidated financial statements prepared in accordance with International Financial Reporting Standards (“IFRS”), the December 31, 2016 Management’s Discussion and Analysis and the Annual Information Form (“AIF”) for the year ended December 31, 2016. Additional information regarding MATRRIX, including the AIF is available on SEDAR at www.sedar.com.

All amounts or dollar figures are denominated in thousands of dollars except for per share amounts, operating days or unless otherwise noted.

This management’s discussion and analysis (“MD&A”) is dated November 17, 2017 and is in respect of the three and nine month periods ended September 30, 2017.

Estimates and forward-looking information are based on assumptions of future events and actual results may vary from these estimates.

OVERALL HIGHLIGHTS

For the three and nine month periods ended September 30, 2017, the Corporation experienced an overall increase in operating days related to horizontal and directional drilling activity in Canada relative to the comparative 2016 periods. The Corporation’s overall increase in operational activity was due to the addition of new customers.

The Corporation continues to be in a strong financial position with positive working capital of \$4,841 (\$0.14/per share) including \$3,349 (\$0.09/per share) of cash and cash equivalents on hand as at September 30, 2017.

THIRD QUARTER 2017 SUMMARY (Compared with the third quarter of 2016)

- revenue of \$1,933, up from \$268
- operating days of 256, up from 42
- net loss of (\$743), improved from (\$1,192)
- adjusted EBITDA of (\$135), improved from (\$516)

NINE MONTHS ENDED 2017 SUMMARY (Compared with the nine months ended in 2016)

- revenue of \$4,544, up from \$1,199
- operating days of 658, up from 136
- net loss of (\$2,411), improved from (\$3,383)
- adjusted EBITDA of (\$543), improved from (\$1,241)

FINANCIAL HIGHLIGHTS

(000's CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	% Change	2017	2016	% Change
Revenue	1,933	268	621%	4,544	1,199	279%
EBITDA ⁽ⁱ⁾	(151)	(539)	72%	(574)	(1,373)	58%
EBITDA per share						
Basic	-	(0.02)	100%	(0.02)	(0.04)	50%
Diluted	-	(0.02)	100%	(0.02)	(0.04)	50%
Adjusted EBITDA ⁽ⁱⁱ⁾	(135)	(516)	74%	(543)	(1,241)	56%
Adjusted EBITDA per share						
Basic	-	(0.02)	100%	(0.02)	(0.04)	50%
Diluted	-	(0.02)	100%	(0.02)	(0.04)	50%
Net loss	(743)	(1,192)	38%	(2,411)	(3,383)	29%
Net loss per share						
Basic	(0.02)	(0.04)	50%	(0.07)	(0.11)	36%
Diluted	(0.02)	(0.04)	50%	(0.07)	(0.11)	36%
Funds flow from operations ⁽ⁱⁱⁱ⁾	(116)	(503)	77%	(503)	(1,214)	59%
Gross Margin ^(iv)	582	31	nm	1,458	351	316%
Assets	13,455	16,143	(17%)	13,455	16,143	(17%)
Liabilities	780	220	255%	780	220	255%
Capital expenditures (net of lost in hole replacements)	-	-	-	77	34	126%
Directional and horizontal systems available	25	25	-	25	25	-
Weighted Average common shares outstanding	33,862	32,185	1%	32,750	32,185	2%
Weighted Average diluted common shares outstanding	33,862	32,185	1%	32,750	32,185	2%

nm - not meaningful

DESCRIPTION OF MATRRIX'S BUSINESS AND OVERVIEW

MATRRIX is engaged in the provision of horizontal and directional drilling services and technology for the oil and gas industry focused in the Western Canadian Sedimentary Basin ("WCSB"). During 2017, MATRRIX operated in Alberta, Saskatchewan and British Columbia.

On August 15, 2017, to complement its existing horizontal and directional drilling operations, the Corporation announced the return of Elson McDougald to its board of directors following the expiry of a Non-Competition Agreement entered into at the time of the sale of CanElson Drilling Inc. that restricted him from any involvement in the land-based contract drilling rig business.

The Corporation also announced that Lyle Whitmarsh joined the Corporation as President – Rig Division. Mr. Whitmarsh's primary responsibilities involve execution of the Corporation's strategic plan to enter the land-based contract drilling business to complement its existing business of supplying sub-surface horizontal and directional drilling services, solutions, and technology to oil and gas clients in Canada.

On August 23, 2017, the Corporation closed its private placement of 3,673 common shares (the “Common Shares”) at a price of \$0.315 per Common Share to officers and directors of the Corporation for aggregate gross proceeds of \$1,157.

On October 27, 2017, the Corporation closed its private placement (the “Debenture Offering”) of unsecured, subordinated convertible debentures of the Corporation (the “Debentures”) for a total principal amount of \$2,612. Insiders of the Corporation participated in the Debenture Offering and purchased Debentures having an aggregate Principal Amount of \$950, or approximately 36.4% of the Debenture Offering.

On October 27, 2017, the Corporation entered into an amended and restated commitment letter with Alberta Treasury Branches (the “Lender”) providing for a revolving operating loan facility in the initial principal amount of \$3,000 and a non-revolving acquisition loan facility in the amount of \$2,500. The operating facility is to be used by the Corporation for working capital purposes and can be increased by an additional \$2,000 based on meeting of certain financial tests and at the Lender’s discretion. The acquisition facility is designed to be a bridge loan and the interest rate thereon will increase by 100 bps 120 days following closing.

On October 30, 2017, the Corporation completed its acquisition (the “Vortex Acquisition”) of assets from Vortex Drilling Ltd. (“Vortex”) through Vortex’s court appointed receiver, Deloitte Restructuring Inc. (the “Receiver”). Under the terms of an asset purchase agreement with the Receiver, the Corporation purchased three complete tele-double drilling rigs and related assets from Vortex for a purchase price of \$6,100.

On October 31, 2017, the Corporation entered into an agreement to acquire all of the issued and outstanding shares of Stampede Drilling Ltd. (“Stampede”), a private corporation which owns 3 heavy telescopic double drilling rigs in the Weyburn/Estevan area of southeast Saskatchewan (the “Stampede Acquisition”). Under the terms of a pre-acquisition agreement with Stampede, the Corporation agreed to make an offer (the “Stampede Offer”) to acquire all of Stampede’s outstanding common shares, the (“Stampede Shares”) for total consideration of approximately 22,581 Common Shares (plus the assumption of debt of approximately \$2,000).

Pursuant to the Stampede Offer, holders of Stampede Shares (the “Stampede Shareholders”) will receive 1.25448 Common Shares for each Class A Share and 1.25448 Common Shares for each Class B Share. MATRRIX will acquire 3 fully crewed, modern, heavy telescopic double rigs currently achieving profitability and high utilization. It is expected that key employees and management of Stampede will be retained and continue with MATRRIX, forming a strong operational nucleus for the Corporation’s southeast Saskatchewan contract drilling business. Founded in 2011, Stampede is a privately owned and operated Saskatchewan drilling rig contractor based in Estevan, SK. The management team and field staff are local residents of the Weyburn/Estevan area and have over 60 years of drilling experience in the southeast Saskatchewan oil and gas services industry. With the acquisition of 3 drilling rigs from Vortex, MATRRIX enters the contract drilling business with 6 modern telescopic double drilling rigs, all manufactured since 2011, with proven management in place.

The Corporation intends to operate its 6-rig southeast Saskatchewan contract drilling business under the existing Stampede Drilling banner, leveraging from the excellent reputation of management and field crews associated with Stampede in the region.

The Stampede Offer is subject to certain conditions including the acquisition by MATRRIX of not less than 50.1% of the outstanding Class A Shares and 50.1% of the outstanding Class B Shares

and the receipt of all regulatory approvals, including the approval of the TSX Venture Exchange.

Concurrent with the Stampede acquisition, MATRRIX announced a private placement of Common Shares on a best efforts basis at a price of \$0.31 per Common Share for gross proceeds of approximately \$7,000 (the "Private Placement"). Due to increased demand, the Private Placement will now consist of approximately \$20,000 which is approximately 64,520 Common Shares at a price of \$0.31 per common share. The proceeds of the Private Placement will be used for capital expansion, repayment of debt, and working capital.

NON-GAAP MEASURES

This MD&A contains references to (i) EBITDA; (ii) Adjusted EBITDA; (iii) Funds Flow; and (iv) Gross Margin. These financial measures are not measures that have any standardized meaning prescribed by IFRS and are therefore referred to as non-GAAP measures. The non-GAAP measures used by the Corporation may not be comparable to similar measures used by other companies.

(i) EBITDA is not a measure recognized under IFRS and does not have a standardized meaning prescribed by IFRS. EBITDA is defined as "income (loss) before interest expense, income taxes, depreciation and amortization.

(000's CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	% Change	2017	2016	% Change
Net loss	(743)	(1,192)	38%	(2,411)	(3,383)	29%
Depreciation	592	653	(9%)	1,837	2,010	(9%)
EBITDA	(151)	(539)	72%	(574)	(1,373)	58%

(ii) Adjusted EBITDA is defined as "income (loss) before interest income, interest expense, taxes, business acquisition transaction costs, depreciation and amortization, shared based compensation expense, gains on disposal of property and equipment, impairment expenses, interest and other income, and foreign exchange." Management believes that in addition to net and total comprehensive income (loss), Adjusted EBITDA is a useful supplemental measure as it provides an indication of the results generated by the Corporation's principal business activities prior to consideration of how these activities are financed, how assets are depreciated, amortized and impaired: the impact of foreign exchange, or how the results are affected by the accounting standards associated with the Corporation's stock based compensation plan.

(000's CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	% Change	2017	2016	% Change
EBITDA	(151)	(539)	72%	(574)	(1,373)	58%
Gain from equipment lost in hole	(12)	-	-	(42)	-	-
Interest and other income	(6)	(18)	(67%)	(19)	(37)	(49%)
Share based payments	71	40	78%	124	161	(23%)
Foreign exchange (gain) loss	(37)	1	nm	(32)	8	nm
Adjusted EBITDA	(135)	(516)	74%	(543)	(1,241)	56%

nm - not meaningful

(iii) Funds flow from operations is defined as “cash provided by operating activities before the change in non-cash working capital”. Funds flow from operations is a measure that provides shareholders and potential investors additional information regarding the Corporation’s liquidity and its ability to generate funds to finance its operations. Management utilizes this measure to assess the Corporation’s ability to finance operating activities and capital expenditures.

(000’s CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	% Change	2017	2016	% Change
Operating cash flow	(557)	(656)	15%	(1,467)	(870)	(69%)
Changes in non-cash working capital	441	153	188%	964	(344)	380%
Funds flow	(116)	(503)	77%	(503)	(1,214)	59%

(iv) Gross margin is defined as “gross profit from services revenue before stock based compensation and depreciation”. Gross margin is a measure that provides shareholders and potential investors additional information regarding the Corporation’s cash generating and operating performance. Management utilizes this measure to assess the Corporation’s operating performance.

(000’s CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	% Change	2017	2016	% Change
Revenue	1,933	268	621%	4,544	1,199	279%
Direct operating expenses	1,351	237	470%	3,086	848	264%
Gross margin ⁽³⁾	582	31	nm	1,458	351	316%
Gross margin %	30%	12%	150%	32%	29%	10%

⁽³⁾ Non-GAAP measure

nm - not meaningful

RESULTS OF OPERATIONS

Revenue

(000’s CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	% Change	2017	2016	% Change
Total revenue	1,933	268	621%	4,544	1,199	279%

For the three and nine month periods ended September 30, 2017, the Corporation experienced an increase in horizontal and directional drilling and third party equipment rental activity in Canada relative to the comparative 2016 period. The Corporation’s overall increase in operational activity was due to the addition of new customers and the increase in overall activity in the WCSB as compared to the comparative 2016 periods.

THIRD QUARTER 2017 SUMMARY (Compared with the third quarter of 2016)

- Revenue of \$1,933, up from \$268
- Operating Days of 256, up from 42
- Directional Revenue per day of \$7.3, up from \$5.6

NINE MONTHS ENDED 2017 SUMMARY (Compared with the nine months ended in 2016)

- Revenue of \$4,544, up from \$1,199
- Operating Days of 658, up from 136
- Directional Revenue per day of \$6.6, down from \$8.4

The Corporation's operating days were positively impacted by the overall increase in WCSB drilling activity for the three and nine month periods ended September 30, 2017 as compared to the corresponding periods in 2016. The average number of active drilling rigs in the WCSB for the three and nine month periods ended September 30, 2017 increased 66% and 81% respectively, as compared to the corresponding 2016 periods (Source: Peters & Co.).

The increase in revenue per day for the three month period ended September 30, 2017 as compared to the corresponding 2016 period relates to an increase in the supply of complementary wellbore steering technology which was slightly offset by work that required less onsite field supervision.

The decrease in revenue per day for the nine month period ended September 30, 2017 as compared to the corresponding 2016 period relates to an increase of work in 2017 that required less onsite field supervision.

(000's CAD \$ except per day amounts)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	% Change	2017	2016	% Change
Canada						
Performance drilling	63	31	103%	186	56	232%
Directional drilling	1,870	237	689%	4,358	1,143	281%
Total revenue	1,933	268	621%	4,544	1,199	279%
Operating days ⁽²⁾	256	42	510%	658	136	384%
Directional revenue per day	7.3	5.6	30%	6.6	8.4	(21%)

⁽²⁾ MATRRIX calculates a stand-by day as 0.5 day of an operating day.

Direct Operating Expenses

(000's CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	% Change	2017	2016	% Change
Revenue	1,933	268	621%	4,544	1,199	279%
Direct operating expenses	1,351	237	470%	3,086	848	264%
Gross margin ⁽³⁾	582	31	nm	1,458	351	316%
Gross margin %	30%	12%	150%	32%	29%	10%

⁽³⁾ Non-GAAP measure

nm - not meaningful

Direct operating expenses are primarily comprised of personnel, equipment operating and repair costs, shop expenses and direct general and administrative expenses in support of field operations.

Gross margin for the three month period ended September 30, 2017 was \$582, up from \$31 for the corresponding 2016 period. Gross margin for the nine month period ended September 30, 2017 was \$1,458, up from \$351 for the corresponding 2016 period. The primary reason for the gross margin

increase for the three and nine months ended September 30, 2017 was due to the minimal activity experienced in the corresponding 2016 periods.

Gross margin as a percentage for the three month period ended September 30, 2017 was 30%, up from 12% as compared to the corresponding 2016 period. The primary reason for the increase relates to expenditures incurred in late Q3 2016 for preparation of equipment for upcoming Q4 2016 work, combined with decreased operating activity in Q3 2016.

Gross margin as a percentage for the nine month period ended September 30, 2017 was 32%, up from 29% as compared to the corresponding 2016 period. The increase is primarily due to higher profit margins related to the work performed that required less onsite field supervision.

Expenses

Total G&A for the three and nine month periods ended September 30, 2017, was \$755 and \$2,117, respectively, as compared to \$606 and \$1,817 for the corresponding 2016 periods. The primary reasons for the increase were an increase in employee headcount due to increased operating activity, increased marketing and promotion efforts and increased spend related to D²ROX™. The Corporation also incurred employee and legal expenses in Q3 2017, related to its expansion into contract drilling.

(000's CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	Change	2017	2016	Change
Administrative expenses	331	239	38%	910	688	32%
Salaries and benefits	386	308	25%	1,091	903	21%
Share based payments	71	40	78%	124	161	(23%)
Depreciation	4	18	(78%)	24	57	(58%)
Foreign exchange (gain) or loss	(37)	1	nm	(32)	8	(502%)
Total G&A	755	606	25%	2,117	1,817	17%
Total G&A as a % of revenue	39%	226%	(83%)	47%	152%	(69%)

nm - not meaningful

Depreciation (Non-Administrative Assets)

The decrease in depreciation expense for the three and nine month periods ended September 30, 2016 was primarily a result of certain assets becoming fully depreciated.

(000's CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	Change	2017	2016	Change
Depreciation	588	635	(7%)	1,813	1,954	(7%)

Share Based Payments

The share based payments expense for the periods relate to the expense of current and previously issued stock options to directors, officers and employees of the Corporation. The primary reason for the increase for the three month period ended September 30, 2017 was due to a grant of options that had the first tranche vest immediately as compared to the corresponding 2016 period.

The primary reason for the decrease for the nine month period ended September 30, 2017 was due to expiries of higher priced options and the exercise of 120 options during Q2 2017, as compared to the corresponding 2016 period.

As at September 30, 2017, the total outstanding options were 3,051 as compared to 2,950 at December 31, 2016.

At the date of this MD&A, 3,201 options and 35,978 Common Shares were outstanding.

(000's CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	Change	2017	2016	Change
Share based payments	71	40	78%	124	161	(23%)

Other Items

For the three and nine month periods ended September 30, 2017, the Corporation had a gain of \$12 and \$42, respectively, as compared to \$Nil for the corresponding 2016 periods as a result of equipment lost downhole. The timing of lost-in-hole recoveries is not within the control of the Corporation and therefore it can fluctuate significantly from quarter-to-quarter. The interest and other income primarily relates to interest earned from term deposits. The decrease for the three and nine month periods in 2017 was due to the decrease in cash held in interest bearing accounts.

(000's CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	% Change	2017	2016	% Change
Gain on equipment lost in hole	12	-	100%	42	-	100%
Interest and other income	6	18	(67%)	19	37	(49%)
Other items	18	18	-	61	37	65%

LIQUIDITY AND CAPITAL RESOURCES

Cash Flows Relating to Operating Activities and Working Capital

For the three and nine month periods ended September 30, 2017 funds flow from operations was (\$116) and (\$503), respectively, as compared to (\$503) and (\$1,214) for the corresponding 2016 periods. The improvements for each period was a result of increased operating activity in 2017 as compared to the corresponding 2016 periods. Operating cash flow was negatively impacted in 2017 by increased accounts receivable resulting from increased operating activity.

(000's CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	%	2017	2016	%
Funds flow ⁽³⁾	(116)	(503)	77%	(503)	(1,214)	59%
Changes in non-cash working capital balances	(441)	(153)	(188%)	(964)	344	(380%)
Operating cash flow	(557)	(656)	15%	(1,467)	(870)	(69%)

⁽³⁾ Non-GAAP measure

Cash Flows Relating to Financing Activities

On August 23, 2017, the Corporation completed a private placement of 3,673 Common Shares at a price of \$0.315 per Common Share with executives and directors of the Corporation, for aggregate gross proceeds of \$1,157. The Common Shares are subject to a hold period under applicable securities laws until December 24, 2017.

For the nine month period ended September 30, 2017, 120 common shares were issued as a result of the exercise of stock options.

(000's CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	Change	2017	2016	Change
Proceeds from issuance of common shares	1,157	-	100%	1,157	-	100%
Stock Options Exercised	-	-	-	30	-	100%
Financing cash flow	1,157	-	100%	1,187	-	100%

Cash Flows Relating to Investing Activities

For the three and nine month periods ended September 30, 2017, the Corporation received \$26 and \$81, respectively, from proceeds from equipment that was lost in hole as compared to \$Nil for the corresponding 2016 periods. The Corporation purchased \$77 related to drilling motors and other operating equipment for the nine month period ended September 30, 2017, as compared to \$34 for the corresponding 2016 period.

(000's CAD \$)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	Change	2017	2016	Change
Purchase of property & equipment	-	-	-	(77)	(34)	126%
Proceeds from equipment lost in hole	26	-	100%	81	-	100%
Investing cash flow	26	-	100%	4	(34)	(112%)

Liquidity

Liquidity risk is the exposure of the Corporation to the risk of not being able to meet its financial obligations as they become due. The Corporation is exposed to liquidity risk. Operating cash flow is affected by seasonality as activity generally increases during the third and fourth quarters and peaks in the first quarter before subsiding during spring break-up in the third quarter.

The Corporation's objective in managing liquidity risk is to ensure that it will have sufficient liquidity to meet liabilities when due by maintaining sufficient cash to settle current liabilities and meet its anticipated 2017 working capital requirements. Due to continued operating losses, MXX is exposed to increased liquidity risk. To offset the risk, management closely monitors cash flows and the Corporation's unused line of credit. Should the company continue to experience operating losses, management may be required to obtain additional financing or assess other options. As at September 30, 2017, the Corporation had current assets balance of \$5,621 to settle current liabilities of \$780.

Financial instruments include cash and cash equivalents, trade and other receivables, accounts

payable and accrued liabilities. The fair values of cash and cash equivalents, trade and other receivables, and accounts payable and accrued liabilities approximate their carrying amounts due to their short-term maturities.

COMMITMENTS

The Corporation has not committed to any material capital expenditures as at September 30, 2017.

The Corporation intends to enter into a new lease agreement for its Calgary headquarters.

The following table reflects the Corporation's commitments as of September 30, 2017.

(000's CAD \$)	2017	2018	2019	2020	2021
Operating Leases	30	42	43	82	83
Trade and other payables	780	-	-	-	-
Total	810	42	43	82	83

SUMMARY OF QUARTERLY RESULTS

(000's CAD \$)	2017			2016			2015		
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
Revenue	1,933	1,061	1,549	1,135	268	7	925	797	1,090
Gross Profit (Loss from operations)	582	273	(20)	(373)	(604)	(777)	(221)	(403)	(464)
EBITDA	(151)	(365)	(59)	(400)	(539)	(702)	(130)	(679)	(4,130)
Income (loss)	(743)	(976)	(693)	(1,042)	(1,192)	(1,373)	(816)	(1,343)	(4,952)
Income (loss) per share	(0.02)	(0.03)	(0.02)	(0.03)	(0.04)	(0.04)	(0.03)	(0.04)	(0.15)
Working Capital	4,841	3,756	4,143	4,136	4,604	5,102	5,752	5,848	6,345
Total assets	13,455	13,034	13,790	14,661	15,160	16,143	17,536	18,461	19,830

An assessment or comparison of the Corporation's quarterly results, at any given time, requires consideration of crude oil and natural gas commodity prices and the seasonal nature of the oil and gas industry in North America. Commodity prices ultimately drive the level of exploration and development activities carried out by the Corporation's customers and associated demand for the oilfield services provided by MATRRIX. Results are impacted by the gain or loss of key customers. As there are no formal contracts in place gains or losses of key customers can fluctuate on a quarterly basis. From a seasonality perspective, MATRRIX currently operates all of its directional and horizontal systems in western Canada; therefore, operations are impacted by weather and seasonal factors. The winter season, which incorporates the first quarter, is generally a higher activity period as oil and gas companies take advantage of frozen ground conditions to move heavy equipment and operate in regions which might otherwise be inaccessible due to ground conditions during warmer periods. The second quarter normally encompasses a slow period in Canada referred to as spring break-up. During this period, melting conditions result in temporary municipal road bans that effectively prohibit the movement of drilling rigs and other heavy equipment. The third and fourth quarters in western Canada are usually representative of average activity levels.

OUTLOOK

MATRRIX continues to deploy horizontal and directional drilling technology in Canada, while actively seeking investment opportunities to acquire existing drilling service businesses and equipment that meet strategic objectives. As at the date of this MD&A, MATRRIX owns 25 sub-surface Horizontal and Directional Systems available for deployment to the field within the WCSB.

Consistent with strategic initiatives outlined earlier in 2017, Elson McDougald returned to the Corporation's board of directors, Lyle Whitmarsh was appointed President - Rig Division, Terry Kuiper was appointed Sales Manager - Rig Division, the Corporation purchased three (3) heavy, telescopic double drilling rigs located in southeast Saskatchewan from Vortex Drilling Ltd. through a receivership process, and the Corporation signed a definitive agreement to purchase all the outstanding shares of Stampede, expected to close on or about November 21, 2017.

Upon closing of the Stampede Acquisition, the Corporation will deliver high quality, regionally focused drilling operations for its oil and gas clients, utilizing the existing Stampede leadership and the resulting 6 rig fleet of compatible telescopic double drilling rigs (which include the 3 rigs acquired from Vortex Drilling).

MATRRIX continues to enjoy strong interest in its proprietary software platform called D²ROX™ (pronounced DEE-ROCKS), which allows the Corporation and its oil and gas clients to drive safe, predictable, repeatable, cost effective drilling operations at the rig site, for the Corporation's existing horizontal and directional drilling operation and its emerging drilling rig business.

The oil and gas industry in North America now uses well established horizontal drilling practices to exploit conventional and unconventional oil and liquids-rich natural gas plays in most basins within North America. Oil prices have improved, from lows experienced in 2016, positively affecting capital expenditures and drilling programs initiated by the Corporation's oil and gas clients.

WCSB oil and gas producers continually assess capital expenditures as oil and gas prices fluctuate. With strengthening commodity prices, the Corporation expects an overall improvement in the outlook for oil and gas service companies including MATRRIX. The Corporation believes its strategic entry into the land based contract drilling sector is timely, and it intends to continue assessing and executing on this contract drilling consolidation strategy so long as financially and operationally feasible opportunities exist.

Supply of oil and gas services equipment continues to exceed demand, and until activity meets a reasonable threshold to improve the supply / demand imbalance, the market for the Corporation's services could remain highly competitive. The Corporation continues to drive efficiency and scalability into all aspects of its business, including its new contract drilling business, with a view that fixed expenses will be spread over a larger revenue base as the Corporation's revenue grows.

Canada

Assuming commodity prices strengthen, the Corporation expects industry activity levels in Western Canada to improve in 2018. With a vision for how the industry needs to evolve, MATRRIX continues to drive operational results and efficiency improvements through use of its proprietary D²ROX™ software platform. D²ROX™ combined with strong leadership, solid horizontal and directional wellbore engineering, excellent field staff, and a strategic initiative to enter the land based contract drilling segment of the industry should bring growth and opportunity for the Corporation.

The Corporation will balance costs with forecasted activity levels, while prudently managing its financing opportunities and cash reserves in light of opportunities for growth.

OTHER MARKETS

The Corporation is evaluating, assessing, and will execute (if it deems appropriate) an expansion program into markets outside of Canada, with a goal to improving geographic diversity. Opportunities are evaluated based upon expected financial impact and risk to the Corporation through delivery of appropriate levels of revenue, income, and returns in each geographic region.

In considering geographic expansion, the Corporation will assess the potential of partnering with established organizations that have significant, existing operations in certain regions of interest.

RISKS AND UNCERTAINTIES

There are a number of risk factors facing the Corporation that are beyond its control.

Industry Risks

There are many risks inherent in the drilling services industry, which even a combination of experience, knowledge and careful evaluation may be difficult to overcome. The demand, price and terms of horizontal and directional drilling services are dependent on the level of activity in the industry. Industry conditions are influenced by numerous factors over which MATRRIX has no control, including the level of oil and gas prices, expectations about oil and gas prices, the cost of exploring for, producing and delivering oil and gas, the expected rates of declining current production, the discovery rates of new oil and gas reserves, available pipeline and other oil and gas transportation capacity, weather conditions, political regulatory and economic conditions, and the ability of oil and gas companies to obtain equity or debt financing.

Oil and gas exploration and production activity levels are subject to fluctuation and may be impacted by fluctuations in commodity prices, which can be volatile. No assurance can be given that expected trends in oil and gas exploration and production activities will continue or that demand for oilfield services will reflect the level of activity in the industry. Any prolonged substantial reduction in oil and natural gas prices is expected to affect oil and gas exploration and production activities and therefore affect customer demand for drilling services. A material decline in oil or gas prices or industry activity could have a material adverse effect on MATRRIX's business, financial condition, results of operations and cash flows.

Geopolitical Risk

MATRRIX is subject to broader geopolitical risk that affects pricing, supply and demand in the oil and gas industry. The inability of MATRRIX to deal with a sustained low commodity price environment resulting from geopolitical events beyond the Corporation's control could have a material adverse impact on its business, operations, and prospects.

The Corporation is subject to various laws and regulations that govern the operation and taxation of the Corporation's business. The Corporation's operations may be adversely affected by political, economic or social instability or events. These events may include, but are not limited to, onerous fiscal policy, renegotiation or nullification of agreements and treaties, imposition of onerous regulation, changes in laws governing existing operations, financial constraints, including unreasonable taxation and corrupt behavior of public officials, joint venture partners or third-party representatives that could result in lost business opportunities for the Corporation. This could

materially adversely affect the Corporation's results of operations and financial condition.

Seasonality/Weather

The activities in the oilfield services industry are subject to a degree of seasonality. Operating activities within the Canadian oilfield services industry are generally lower in April and May during spring break up, and tend to increase in the fall and peak in the winter months of December through March. In addition, unpredictability in the weather and temperature not only within these seasons, but year-round as well, can create additional unpredictability in utilization rates and operational results for entities such as MATRRIX.

Government Regulation of Oil and Natural Gas Industry

The oil and natural gas industry is subject to extensive laws and regulations imposed by various levels of government where MATRRIX operates. Compliance with, breaches of, or changes to such laws and regulations could have a material adverse effect on MATRRIX's business, financial condition, results of operations and cash flows. It is not expected that any of these laws or regulations will affect the operations of MATRRIX in a manner materially different than they would affect other oil and gas service companies of similar size.

Provincial Royalty Rate Changes

The provincial governments of Alberta, British Columbia, Manitoba and Saskatchewan collect royalties on the production from Crown lands. These fiscal royalty regimes are reviewed and adjusted from time to time by the respective governments for appropriateness and competitiveness. These changes, as well as the potential for future changes in these and other jurisdictions, add uncertainty to the outlook of the oilfield services sector.

Regulation of Drilling Services Industry

MATRRIX's activities are subject to complex and stringent energy, environmental and other governmental laws and regulations. While management believes that MATRRIX's business will be operated in accordance with applicable laws, MATRRIX will remain subject to a varied and complex body of laws and regulations that both public officials and private individuals may seek to enforce. Existing laws and regulations may be revised or new laws and regulations may become applicable to MATRRIX that may have a negative effect on MATRRIX's business and its operations. MATRRIX expects that it will be able to comply with regulatory requirements in all material respects.

Environmental Regulation

The oil and natural gas industry is currently subject to federal, provincial and state environmental laws and regulations. Environmental legislation provides for restrictions and prohibitions on releases or emissions of various substances produced or utilized in association with certain oil and gas industry operations. In addition, certain legislation requires that well and facility sites are abandoned and reclaimed. Compliance with such legislation can require significant expenditures and a breach of such legislation may result in suspension or revocation of necessary licenses and authorizations, civil liability for pollution damage and the imposition of fines and penalties. These environmental compliance obligations are primarily the responsibility of the oil and gas companies which contract with MATRRIX; however, where applicable directly to MATRRIX, MATRRIX is committed to meeting its responsibilities in all material respects to protect the environment wherever it operates.

Competition

Competition could adversely affect MATRRIX's performance. The horizontal and directional drilling services industry is characterized by intense competition and MATRRIX competes directly with other companies that have greater resources and access to capital.

Service Agreements and Contracts

The business operations of the Corporation depend on successful execution of horizontal and directional drilling services, primarily written agreements that are cancellable at any time. The key factors which determine whether a client continues to use MATRRIX are service quality and availability, reliability and performance of equipment used to perform its services, technical knowledge and experience, safety and competitive price. There can be no assurance that MATRRIX's relationships with its customers will continue.

Equipment Construction Risks

MATRRIX currently manufactures and constructs Systems for its own use. MATRRIX estimates the cost of the construction of the Systems and the timeline for completing the construction. Actual costs of construction may, however, vary significantly from those estimated as a result of numerous factors, including, without limitation, changes in input costs; variations in labor rates; and, to the extent that component parts must be sourced from other countries, fluctuations in exchange rates. In addition several factors could cause delays in construction, including, and without limitation, shortages in skilled labor and delays or shortages in the supply of component parts. Construction delays may lead to postponements of the anticipated date for deployment of the newly constructed equipment into operation and any such postponement could have a negative impact on cash flows generated from operations or the loss of a contract, of which the effect may be material.

Credit Risk

A substantial portion of MATRRIX's accounts receivable are with customers involved in the oil and natural gas industry, whose revenues may be impacted by fluctuations in commodity prices. Any inability of MATRRIX to collect these accounts receivable could have a material adverse effect on MATRRIX's business, financial condition, results of operations and cash flows.

Acquisitions entail numerous risks and may disrupt the Corporation's business

MATRRIX considers and evaluates acquisitions of, or significant investments in, complementary businesses and assets as part of its business strategy. Any acquisition could have a material adverse effect on the Corporation's operating results, financial condition or the price of the Corporation's securities. Acquisitions involve numerous risks, including unanticipated costs and liabilities, difficulty in integrating the operations and assets of the acquired business, the ability to properly maintain an effective internal control environment over an acquired company to comply with public reporting requirements, potential loss of key employees and customers of the acquired companies, and an increase in the Corporation's expenses and working capital requirements.

Acquisitions could also divert the attention of management and other employees from the Corporation's day-to-day operations. Also, the benefits derived from an acquisition may not be as expected and the Corporation may commit capital resources and not receive the expected returns. In addition, the Corporation may not be able to continue to identify acquisition opportunities or successfully acquire identified targets.

Equipment and Technology Risks

The ability of MATRRIX to meet customer demands in respect of performance and cost will depend upon continuous improvements in its equipment. There can be no assurance that MATRRIX will be successful in its efforts in this regard or that it will have the resources available to meet this continuing demand. Failure by MATRRIX to do so could have a material adverse effect on MATRRIX. No assurances can be given that competitors will not achieve technological advantages over MATRRIX.

MATRRIX has not sought or obtained patent or other similar protection in respect of any equipment or technology it has developed independently. In the future, MATRRIX may seek patents or other similar protections in respect of particular equipment and technology; however, MATRRIX may not be successful in such efforts. Competitors may also develop similar equipment and technology to that of MATRRIX, thereby adversely affecting MATRRIX's competitive advantage in one or more of its businesses. Additionally, there can be no assurance that certain equipment or technology developed by MATRRIX may not be the subject of future patent infringement claims or other similar matters which could result in litigation, the requirement to pay licensing fees or other results that could have a material adverse effect on the business, results of operations and financial conditions of MATRRIX.

Alternatives to and Changing Demand for Petroleum Products

Fuel conservation measures, alternative fuel requirements, increasing consumer demand for alternatives to oil and natural gas, and technological advances in fuel economy and energy generation devices could reduce the demand for crude oil and other liquid hydrocarbons. MATRRIX cannot predict the impact of changing demand for oil and natural gas products, and any major changes may have a material adverse effect on MATRRIX's business, financial condition, results of operations and cash flows.

Stage of Development

An investment in MATRRIX is subject to certain risks related to the nature of MATRRIX's business and its early stage of development. There are numerous factors which may affect the success of MATRRIX's business which are beyond MATRRIX's control including local, national and international economic and political conditions. MATRRIX's business involves a high degree of risk which a combination of experience, knowledge and careful evaluation may not overcome. MATRRIX has a limited history of operations and there can be no assurance that MATRRIX's business will be successful or profitable.

Reliance on Key Personnel

MATRRIX's success depends in large measure on certain key personnel. The loss of the services of such key personnel could have a material adverse effect on MATRRIX. The competition for qualified personnel in the oil and natural gas drilling service industry is intense and there can be no assurance that MATRRIX will be able to continue to attract and retain all personnel necessary for the development and operation of its business.

Additional Funding Requirements

MATRRIX's cash flow from its operations may not be sufficient to fund its ongoing activities at all times. From time to time, MATRRIX may require additional financing in order to carry out its operations. Failure to obtain such financing on a timely basis could cause MATRRIX to reduce or

terminate its operations. If MATRRIX's cash flow from operations is not sufficient to satisfy its capital expenditure requirements, there can be no assurance that additional debt or equity financing will be available to meet these requirements or be available on terms acceptable to MATRRIX.

Issuance of Debt

From time to time MATRRIX may enter into transactions to acquire assets or the shares of other entities. Those transactions may be financed partially or wholly with debt, which may increase MATRRIX's debt levels above its industry peers. Depending on future plans, MATRRIX may require additional equity and/or debt financing that may not be available or, if available, may not be available on favorable terms. Neither MATRRIX's articles nor its bylaws limit the amount of indebtedness that MATRRIX may incur. The level of MATRRIX's future indebtedness from time to time could impair MATRRIX's ability to obtain additional financing in the future on a timely basis to take advantage of business opportunities that may arise.

Foreign Currency Exchange

MATRRIX purchases equipment from outside of Canada and therefore it is exposed to risks caused by fluctuations in currency exchange rates.

Management of Growth

MATRRIX may be subject to growth related risks including capacity constraints and pressure on its internal systems, controls and personnel. The ability of MATRRIX to manage growth effectively will require it to continue to implement and improve its operational and financial systems and to expand, train and manage its employee base. The inability of MATRRIX to deal with this growth could have a material adverse impact on its business, operations and prospects.

Third Party Credit Risk

MATRRIX is exposed to third party credit risk through its contractual arrangements with other parties. In the event such entities fail to meet their contractual obligations to MATRRIX, such failures could have a material adverse effect on MATRRIX and its cash flow from operations.

Conflicts of Interest

The directors and officers of MATRRIX may also be directors or officers of other companies involved in the oil and gas industry and situations may arise where they are in a conflict of interest with MATRRIX. Conflicts of interest, if any, which arise will be subject to and governed by procedures prescribed by the *Business Corporations Act* (Alberta) ("ABCA"), which require a director or officer of a corporation who is a party to, or is a director or an officer of, or has some material interest in any person who is a party to, a material contract or proposed material contract with MATRRIX, to disclose his or her interest and, in the case of directors, to refrain from voting on any matter in respect of such contract unless otherwise permitted under the ABCA.

FINANCIAL INSTRUMENTS

The Corporation's risk exposures and the impact on the Corporation's financial instruments are summarized below:

Credit risk

Credit risk arises from the potential that one or more counterparties fail to meet their obligations. The Corporation is normally exposed to credit risk through its accounts receivable balances. The Corporation manages credit risk by assessing the credit worthiness of its customers before providing services and on an ongoing basis as well as monitoring the amount and age of balances outstanding. The Corporation views credit risks on its accounts receivable as normal for the industry. The Corporation does not have any accounts receivable at September 30, 2017 that are believed uncollectible. Substantially all of the Corporation's cash and cash equivalents are held by high credit quality financial institutions. The Corporation did not incur any bad debt expense for the three and nine month periods ended September 30, 2017.

Liquidity risk

The Corporation's objective in managing liquidity risk is to ensure that it will have sufficient liquidity to meet liabilities when due by maintaining sufficient cash to settle current liabilities and meet its anticipated 2017 working capital requirements. Due to continued operating losses, the Corporation is exposed to increased liquidity risk. To offset the risk, management closely monitors cash flows and the Corporation's unused line of credit. Should the company continue to experience operating losses, management may be required to obtain additional financial or assess other options. As at September 30, 2017, the Corporation had a current assets balance of \$5,621 to settle current liabilities of \$780.

The Corporation's trade and other receivables aging is as follows:

	September 30, 2017	December 31, 2016
Within 30 days	961	615
31 to 60 days	579	226
61 to 90 days	75	67
Over 90 days	33	5
Allowance for doubtful accounts	-	-
Accounts receivable	1,648	913

As at the date of this MD&A, MATRRIX has collected 74% of the Q3 2017 outstanding receivables balance.

Significant Customers

During the nine months ended September 30, 2017, MATRRIX had four customers that comprised 21%, 12%, 11% and 10% of total revenue, as compared to three customers that comprised 35%, 32%, and 21% of total revenue for the comparative period in 2016.

For the accounts receivable balances outstanding at September 30, 2017, MATRRIX had four customers that comprised 24%, 23%, 16% and 12% of the total balance as compared to three customer that comprised 51%, 29% and 16% for the comparative period in 2016.

Market Risk

Market risk is the risk of loss that may arise from changes in market factors such as interest rates, foreign exchange rates, and commodity and equity prices.

a) Interest Rate Risk

The Corporation has no debt and has invested its excess cash in short-term deposits with a fixed rate of interest at its banking institution and therefore is exposed to interest rate risk; however, this is not considered to be significant due to the short time to maturity and minimal credit risk.

b) Foreign Currency Risk

The Corporation is exposed to foreign currency fluctuations on its financial instruments in relation to its U.S. dollar denominated cash and accounts payable held in Canada.

The Corporation monitors its foreign currency exposure and attempts to minimize the effect of fluctuations in the U.S. dollar by maintaining appropriate levels of cash and accounts receivable to offset corresponding U.S. dollar denominated accounts payable.

FORWARD LOOKING INFORMATION

Certain statements contained in this MD&A constitute forward-looking information. This information relates to future events of the Corporation's future performance. All information other than statements of historical fact is forward-looking information. The use of any of the words "anticipate", "plan", "contemplate", "continue", "estimate", "expect", "intend", "propose", "might", "may", "will", "could", "believe", "predict", and "forecast" are intended to identify forward-looking information.

This MD&A contains forward-looking information pertaining to, among other things, the following: the closing of the Stampede Acquisition; the closing of the Private Placement; the Corporation's intention to operate its 6-rig southeast Saskatchewan contract drilling business under the Stampede banner; the Corporation's intention to continue assessing and executing on its contract drilling consolidation strategy; the Corporation's intentions to enter into a new lease for the Corporation's Calgary headquarters; the Corporation's expectation of improvement in the outlook for oil and gas service companies including MATRRIX; the Corporation's expectation that the market for the Corporation's services could remain competitive until the supply/demand imbalance is improved; and the Corporation's execution (if it deems appropriate) of an expansion program into markets outside of Canada.

This forward-looking information involves material assumptions and known and unknown risks and uncertainties, certain of which are beyond the Corporation's control. The Corporation's Annual Information Form and other documents filed with the securities regulatory authorities (accessible through the SEDAR website www.sedar.com) describe the risks, the material assumptions and other factors that could influence actual results and which are incorporated herein by reference. Actual results, performance or achievements could differ materially from those expressed in, or implied by, this forward-looking information and, accordingly, no assurance can be given that any of the events anticipated by the forward-looking information will transpire or occur, or if any of them do so, what benefits the Corporation will derive therefrom.

Statements including forward-looking statements are made as of the date of this MD&A and the Corporation does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by applicable securities laws. The forward-looking statements contained in this MD&A are expressly qualified by this cautionary statement.